

District 101: The Silicon to Surf Fast Track Fall 2017

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GO FOR GOLD

Join us for our last District 101 Fall Conference! We are all thriving to be golden speakers, communicators and leaders, just like how the pioneers of the gold rush came to find gold.

We welcome everyone in developing new skills when volunteering at the conference. Be sure to sign up for one of the opportunities reserved for you when you register!

Date: November 11, 2017

Location: Biltmore Hotel and Suites

Address: [2151 Laurelwood Rd, Santa Clara, CA 95054](#)



KEYNOTE SPEECH

I HAD A LIFE PLAN, BUT THE MAGNET FELL OFF THE FRIDGE

Living a life of excellence requires more than just a cute slogan on a magnet stuck to your refrigerator. Behavioral research proves that an optimistic mindset is the single most important factor to creating health, happiness and success. In this session, Personal Excellence Expert [Anne Barab](#) will share three easy-to-apply techniques to retrain your brain to think positively. Want to change your life? This is the session you've been waiting for!



What does Anne Barab have to say about the District 101 Fall Conference?

CLICK HERE
to watch the video



AGENDA

- 7:30 AM** Sign-in, Breakfast
8:20 AM Opening Ceremony
8:45 AM **Evaluation Contest**
10:05 AM **Keynote Address by Anne Barab**
11:30 AM Educational Sessions
12:30 PM Luncheon and
Hall of Fame Recognition
2:30 PM District Business Meeting and
Parallel Educational Sessions
4:30 PM **Humorous Speech Contest**
6:30 PM Conference Adjourns
Opportunity Drawing Winners posted
7:00 PM Evening Reception
8:30 PM Reception Program Adjourns

PRICING

Main Saturday Program
\$100 until Oct 31 – \$110 after Oct 31

All-Day Saturday Program
\$120 until Oct 31 – \$130 after Oct 31

Full Conference (+ Sunday Morning)
\$130 until Oct 31 – \$150 after Oct 31

EDUCATIONAL SESSIONS

HOW TO DELIVER A DYNAMITE BUSINESS PRESENTATION

Mastering the art of communicating your unique point of view is critical to personal and professional excellence. Learn from Anne Barab how to craft business presentations that inform your colleagues, sell your distinctive ideas to clients and inspire management to take action.

DEVELOPING CONFIDENCE

If you would like to learn tips on how to improve your confidence both on stage and in real life, this is the session for you. Michael Chojnacki will share his expertise and get you to show all the confidence you need to help you succeed.

TRANSITION YOUR CAREER

Are you thinking of a new career? Do you need help to know where to even get started? Hear some of the best ways to succeed in this process from visionary leader Rita Barber.

Find out more on www.d101tm.org/conference.

LAUGH AND RELAX: Evening Reception with Anne Barab

THE SOONER YOU LAUGH, THE FASTER YOU HEAL

Do you wish you could put more humor in your presentations? Did you know there is a science to crafting humor? In this session, you will learn tips and tools for filling your speeches with funny. Don't miss the chance to increase your Humor IQ!

REGISTER TODAY!

BREAKFAST WITH ANNE

Sunday, November 12, 8:30 - 11:00 AM

7 SECRETS TO SPEAKING SO PEOPLE WILL LISTEN

Do you know how to craft a grabby speech opening? Do you struggle with nervousness and dream of feeling more relaxed and in control? Do you fantasize about being a great leader and communicator? Join International speaker and professional coach Anne Barab for this invigorating, informative, and interactive learning session.

ATTENDING THE BUSINESS MEETING IS FREE!



Club Presidents and VPEs (or their proxies) and District leaders get a vote.

Please arrive by 2:00 PM to check in at the Credentials desk and pick up your ballots.

Print the proxy form in this newsletter or [download it HERE](#) to send a proxy in place of your Club President or VPE.

No registration is required to attend business meeting (no refreshments included).

SPONSORSHIP AND ADVERTISING

Do you have a Business or Organization that you would like to showcase?

Would you like to advertise your products or services?

Do you want to promote your club or recognize member achievements?

Toastmasters District 101 spans an area from Mountain View to Monterey and has over 3,500 members in more than 150 clubs. Sponsoring our conference gives you an opportunity to increase visibility of your **brand, products and services.**

We can offer Platinum, Gold, Silver, or Bronze sponsorship packages for your company or business. Sponsorship includes Banner and Signage, Advertising in the Program, Conference tickets, and placement of YOUR LOGO and website LINK on the [D101TM website](#).

You can also get a business card size to full page advertising in the conference program. Options vary from \$30 (business card size ad) to \$300 (full page ad)!

If your company or business sponsors YOUR TOASTMASTERS CLUB, ask them to consider sponsoring the conference or placing an ad for your club or business! Not only does conference sponsorship improve your brand visibility, it also shows your commitment to communication and leadership development and your support for our non-profit organization. Your contribution is tax deductible.

More information at <http://d101tm.org/conference-sponsorship>.

For Sponsorships and Ads, contact Dave Spence at dd@d101tm.org.



District 101 Fall Conference 2017 Proxy Form

VOTING PROCEDURES & PROXY INSTRUCTIONS

At the upcoming District Conference, District Executive Council members will vote on District Business.

District Executive Council members include:

❖ From each Toastmasters club in District 101 in good standing at the time of the District Council meeting:

- ✓ *President*
- ✓ *Vice President of Education*

1. Each club President and Vice President of Education in attendance is entitled to one vote.
2. If either or both officers cannot attend, they may designate, in writing, an active member of their club to act as a proxy.
3. If one of these officers is not in attendance and has not designated another club member as a proxy, the officer or proxy in attendance shall be deemed to hold the proxy of the other and may, therefore, cast two votes for the club.
4. No member may cast more than two club votes, even if he or she is a member of two or more clubs.
5. The proxy holder must present the proxy assignment to the Credentials desk in paper form (i.e. print out an e-mail) or on their electronic device and it must include the signed or typed name of the club officer making the assignment.

❖ Current District 101 Executive Committee members:

- ✓ District Director
- ✓ Program Quality Director
- ✓ Club Growth Director
- ✓ Public Relations Manager
- ✓ Immediate Past District Director
- ✓ Division Directors
- ✓ Area Directors
- ✓ District Administration Manager
- ✓ District Finance Manager

1. Each District officer is entitled to one vote, which must be cast in person.
2. Proxies are not accepted for District Officers.
3. A District Officer may also hold up to two club votes (as described in the left column), therefore a District Officer may cast a total of three votes.

➔ Check in by 2:00 PM on November 11th, 2017 at the Credentials Desk ➔
Address: 2151 Laurelwood Rd, Santa Clara, CA 95054

All club Presidents, Vice Presidents of Education, proxy-holders, and District Officers:

- Check in at the Credentials Desk and sign for your ballots by 2:00 PM, at least 30 minutes before the Business Meeting starts.

All Toastmasters who are planning to attend the Conference:

- If neither your club President nor Vice President of Education is attending, ask them to complete the proxy form for you or another club member who will be attending.



Toastmasters International – District 101
Fall 2017 District Executive Council Meeting Proxy

Club Name: _____

Club Number: _____

I hereby appoint _____ to vote as my proxy during the District Executive Council Meeting.

Signed: _____

Officer: Club President VP Education (check one)

CLUB GROWTH HIGHLIGHTS

Pavan Datla, Club Growth Director

As a District, our Mission is to build new clubs and support all clubs in achieving excellence. Toastmasters throughout District 101 are helping others improve their communication and leadership skills by adding members and starting new clubs. This year, we have some exciting programs to reward you and your clubs. Become part of the Club Growth Team this year by participating in any (or all!) of these opportunities. We are here to help you make your club stronger and your own Toastmasters journey more rewarding.

New Clubs

We have two *new and exciting* programs this year -- "**A Club for A Club**" and "**Bona fide Best**". An individual member or a group of members can help charter a club and receive *up to \$101* in District Credit + **free entry** for the participating members to the Sunday Breakfast Session at the Conference + much more. [Click here](#) for complete details to see how you can benefit.

We are in the process of adding new clubs into our District 101 family! Thanks to Demo Team members David Benjamin, Parthiv Doshi, Ravi Ganesan, Anna Garcia, Lakshmi Jagannathan, Christine Mamuad, Hedi Moalla, Atul Nayak, Mythili Prabhu, Dave Spence and Sunitha Subramanian for ensuring that these new clubs "hit the ground running." If you are interested in being a part of the New Club Demo team, [email to let us know!](#)

Do you work at Netflix, Nokia, Avaya, Huawei or Samsung San Jose? Do you have connections with city colleges such as San Jose City College, Mission College, Foothill College or De Anza? Do you live in the Evergreen community? Are you an avid hiker, runner, photographer, foodie, or technical talker? Maybe you're interested in a Leadership club in Santa Cruz/Monterey area? If you answered yes to any of these questions, then wait no longer! [Email us](#) right away and we can work together to get a New Club rolling and you can take advantage of the new clubs recognition programs!

Stellar September

Congratulations to the 6 clubs that achieved GOLD status and earned \$101 District Credit, to the 10 clubs that earned \$75 District Credit and to the 22 clubs that earned \$50 District Credit, as part of [Stellar September](#). These clubs have set the right tone early - keeping your membership strong leads to healthy clubs and happy members. Check if your club is a [Stellar Club!](#)



Mentor a Club

Do you want to develop Leadership and Management qualities while sharing your expertise with new Toastmasters? Say hello to these Toastmasters who have grabbed this opportunity to serve the new clubs as [Mentors](#) - Sung Lee, December Martin, John Reed, Karthik Sadanand, Afifa Tawil and Janet Tsai.



Coach a Club

Do you like an Exciting Adventure helping others reach their potential? Do you want to work with clubs that have 12 or fewer members to help them become Distinguished? [Coaching a club](#) might be for you! Meet these Toastmasters who stepped up to serve the clubs as Coaches - Ken Braly, Jeff Sedayao and Aditi Vijaykumar.

Club Ambassador Program

Do you want to be an Explorer? Do you want to bring new ideas to the table and rejuvenate your club? Do you want to help other clubs grow while gaining more self-confidence? If yes, then the [Club Ambassador Program](#) is for you. Become an Ambassador like Parthiv Doshi and Kelley Nielsen, and *qualify* to earn a **Free Ticket** to the Sunday Breakfast session at the District Conference or a **District 101 Hospitality Award** and more. [Click here](#) for more details.



PROGRAM QUALITY HIGHLIGHTS

Françoise Muller, Program Quality Director

A club with high quality meetings will serve its members to the fullest. Everyone sees improvement in their skills and this will attract new members to add even more diversity to the group. Thus everyone has a chance to *Experience the Value* of Toastmasters.

To help every club fulfill its mission, District 101 offers a variety of programs to complement the meeting experience. If you are intrigued by them, curious about what you can learn, or just can't stop the urge of lending a hand, please contact Françoise (quality@d101tm.org) to inquire about the many leadership opportunities that we offer surrounding these events.

Toastmasters Leadership Institute (TLI) and Club Officer Training (COT)

Becoming a strong leader is one of the skills developed when participating in Toastmasters. The June-August Club Officer Training cycle has seen over [700 officers trained](#) during the TLI and any of the 12 COT sessions offered throughout the District. A special thanks to the clubs that hosted these events and many thanks to all the trainers who have dedicated time to share their knowledge with new and seasoned Toastmasters during that period. Do you want to share your Club Officer experience and get credit for it? Become a certified trainer by attending our next Train the Trainer session later this year (as part of the [GREAT Events](#) series).

The TLI is a special training session where we not only offer a COT, but also invite experienced leaders and speakers to share their knowledge with our members through educational sessions. The most recent TLI that took place at the Biltmore hotel in Santa Clara was a very successful event where all participants left with a smile on their face from the sessions they attended.

Lucky 7

Clubs where all 7 their officers attend training and apply best practices tend to be more successful. Thanks to the commitment of their officers, 54 clubs became [Lucky 7](#): all 7 officers attended training and earned their club \$50 in District Credit that can be used for material from the [Toastmasters.org](#) store, or for subsidizing the Conference entry for one or more members. [Click here](#) to see the complete list of Lucky 7 clubs.



Early Achievers

Are you an achiever? Is your club on the path to becoming an [Early Achiever](#)? There is still time for your club to earn \$101 in District Credit! If your club reaches 5 DCP goals before October 31 (regardless of the membership number), it earns this distinction and the award. This is proof of the members' dedication to achieve more for themselves and for the club. [Click here](#) to see the current list of Early Achievers.



Pathways Learning Experience

On September 19, 2017, Pathways, the new educational program, launched in District 101. To prepare for this transition, 19 members signed up to be [Pathways Guides](#) and will scour the District to visit every club and inform their members of the features and benefits of the program. If you have any questions about [Pathways](#), please check with your club VPE. He or she will be able to contact the Guide assigned to your club to get additional information as necessary.



Did you miss the Pathways presentation at your club? Join us for this make-up session at NVIDIA, Building E on Thursday October 26th at 6:30 PM. [Click here](#) to register.

FROM DAVE'S DESK

Dave Spence, District Director



Can you believe it's been 3 months since our Toastmasters year began? I trust we've all found new ways to *Experience the Value* of our Toastmasters membership this year, and continued to benefit from the good practices we've always had!

It is certainly an exciting time to be a Toastmaster. The [Pathways Learning Experience](#), Toastmasters' new education program, has just rolled out in our District, we're one month away from our last official District 101 [Fall Conference](#), and we're about to welcome several new clubs to our District that will add diversity and bring new ideas, enhancing the *experience* for all of us.

Pathways builds on the strengths of Toastmasters that we've all come to know and love: the chance to *Experience the Value* of Toastmasters by belonging to a club and participating in regular meetings that are fun, friendly, learning labs for communication and leadership. Pathways modernizes this experience, and provides even more opportunities for us to learn and grow and develop skills that are relevant in our club, our job, and our community. So I hope you'll jump on board and start your journey in Pathways today. For more information, visit the [Pathways](#) page on our website, or reach out to your club's [Pathways Guide](#).

Our [Fall Conference](#) will take place on November 11 and 12 at the Biltmore Hotel in Santa Clara, and I hope to [see you there!](#) In 2016 the Toastmasters International Board of Directors voted to discontinue the Fall Conference starting in 2018, and this will be the last time we have an official conference in November. So [join us](#) this year to network with fellow Toastmasters, be inspired by the best speakers in our District at the Evaluation and Humorous Speech Contest Finals, and learn from world class speakers at the keynote and educational sessions. We'll also celebrate with our members who have achieved an educational award at the Hall of Fame, including our newest DTMs when they walk the famed District 101 Hug Line! Conferences are also a great opportunity to develop our leadership skills by being a part of the planning team. If you'd like to know how you can join the team to help plan a successful conference, reach out to our PQD, Francoise, at quality@d101tm.org.

And on that note, there are opportunities to get more involved and *Experience the Value* of Toastmasters throughout our District. Any one of us can find something new to explore, whether it is being part of the team that [starts a new Toastmasters club](#), helping [mentor](#) a recently chartered club, or [coaching](#) one of our more established clubs, helping them grow their membership and become Distinguished. We can all become a [Club Ambassador](#) and visit other clubs in our District to see if they do things differently. We can share our experiences in our home club, and perhaps pick up a few new ideas to take back with us as well. If you'd like to find out more about any of these programs, please reach out to our CGD, Pavan, at growth@d101tm.org.

So I hope you'll agree it's an exciting time to be a Toastmaster in District 101. There's lots going on, and lots of ways to get involved and *Experience the Value* that our Toastmasters membership offers. As always please feel free to [reach out to me](#) if you have questions or ideas. I look forward to catching up with you at an District 101 event soon.

Dave

David Spence, DTM
District Director, 2017-18
[District 101 Toastmasters](#)
650-464-4746



DISTINGUISHED TOASTMASTERS

Congratulations to the following members who have recently achieved their Distinguished Toastmaster Award. DTM is the highest level award that a Toastmaster can achieve and signifies the completion of both the communication and leadership tracks.



Christine Mamuad, nSpeak

Hla Min, Silicon Valley Entrepreneurs Toastmasters

Prasanna Muthuvellayan, Flying Toasters, Now You're Talk[In], Sunnyvale Speakeasies

Josine Verhagen, Talking Heads Toastmasters, Next Step Toastmasters



DISTRICT 101 TOASTMASTERS **FALL CONFERENCE '17**
November 11 & 12 | The Biltmore Hotel-Santa Clara

Anne Barab
I had a life plan
but the magnet
fell off the fridge
KEYNOTE

GO for GOLD

CLICK HERE TO REGISTER!
Early bird pricing now through October 31

PUBLIC RELATIONS TEAM

Website Team

[David Singer](#)

Suvendu Mahapatra

Hedi Moalla

Graphics

Ines Ben Cheikh

DISTRICT 101 LINKS



DISTRICT 101 EXECUTIVE COMMITTEE

District Director: [Dave Spence](#), DTM

Program Quality Director: [Françoise Muller](#), DTM

Club Growth Director: [Pavan Datla](#), CC, ALB

Public Relations Manager: [Faye Yang](#), DTM

Finance Manager: [Stuart Phillips](#), ACS, ALB

Administration Manager: [Jessica Jones](#), CC, ALB

Logistics Manager: [Hüseyin Karaarslan](#), CC

Parliamentarian: [Ravi Ganesan](#), DTM

Immediate Past District Director: [Mythili Prabhu](#), DTM