District 101: The Silicon to Surf Fast Track Spring 2017

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DISCOVER YOUR STORY

We have had a great inaugural year so far in District 101, with many success stories and accomplishments to share. There's so much more to do at our District Spring Conference!

Date: May 20, 2017 Location: Biltmore Hotel and Suites Address: 2151 Laurelwood Rd, Santa Clara, CA 95054

REGISTER NOW!

KEYNOTE SPEECH YOU, YOUR STORY. MAKE AN IMPACT.

Join Kelly Swanson for a deep dive into the art and business of strategic storytelling, and learn how to increase your level of influence and persuasion by connecting on a deeper level with those you serve. In this high-energy, high-content, high-laughs session, Kelly won't just tell you why stories work -- she'll show you! Discover the secrets to enable you to motivate rather then manipulate. It's all about connection!



PRICING

AGENDA

7:30 AM	Sign-in, Breakfast
8:20 AM	Opening Ceremony
8:45 AM	Table Topics Contest
10:05 AM	Keynote Address by Kelly Swanson
11:30 AM	Educational Sessions
12:30 PM	Luncheon and
	Hall of Fame Recognition
2:30 PM	District Business Meeting and
	Parallel Educational Sessions
4:15 PM	International Speech Contest
6:00 PM	Conference Adjourns
	Opportunity Drawing Winners posted
6:30 PM	Evening Reception
8:00 PM	Reception Program Adjourns

EVENING RECEPTION with Kelly Swanson

FINDING CONFIDENCE TO DREAM BIGGER AND ACHIEVE MORE!

Our ability to get the life and the business we want, is in direct correlation to how we see ourselves. Learn how to reframe your attitude to achieve a higher level of peace, productivity, and purpose. Main Saturday Program \$90 until May 15 – \$100 after May 15

All-Day Saturday Program \$110 until May 15 – \$120 after May 15

Full Conference (+ Sunday Morning) \$130 until May 15 – \$140 after May 15

EDUCATIONAL SESSIONS

SIX SECRETS TO BE THE LEADER THEY WANT TO FOLLOW

Telling people what to do is one thing, getting them to WANT to do it is another. Learn from Kelly Swanson how to go from manipulating to motivating in leadership.

PATHWAYS LEARNING EXPERIENCE

Join Bina Mehta, Past District Governor to learn about the Pathways Learning Experience that will be rolled out soon to replace the current Toastmasters Educational Program.

POWERFUL PERSUASION: PROVEN TECHNIQUES TO INFLUENCE OTHERS

Join author and coach Chris Lipp to learn researchdriven techniques and strategies to persuasively influence others. These practical skills will enhance your influence both personally and professionally.

BREAKFAST WITH KELLY SWANSON Sunday May 21, 8:00 - 11:00 AM

FINDING CONFIDENCE TO DREAM BIGGER AND ACHIEVE MORE!

Bring a five minute story and your name just might be drawn to get one-on-one feedback from Kelly Swanson in this interactive workshop on how to craft and tell powerful stories in business or for fun.

<u>REGISTER TODAY!</u>

ATTENDING THE BUSINESS MEETING IS FREE!



Club Presidents and VPEs (or their proxies) and District leaders get a vote.

Please arrive by 2:00 PM to check in at the Credentials desk and pick up your ballots.

Print the proxy form in this newsletter or <u>download it HERE</u> to send a proxy in place of your Club President or VPE.

No registration is required to attend business meeting (no refreshments included).

SPONSORSHIP AND ADVERTISING

Do you have a Business or Organization that you would like to showcase? Would you like to advertise your products or services? Do you want to promote your club or recognize member achievements?

Toastmasters District 101 spans an area from Mountain View to Monterey and has over 3,500 members in more than 150 clubs. Sponsoring our conference gives you an opportunity to increase visibility of your brand, products and services.

We can offer Platinum, Gold, Silver, or Bronze sponsorship packages for your company or business. Sponsorship includes Banner and Signage, Advertising in the Program, Conference tickets, and placement of YOUR LOGO and website LINK on the <u>D101TM website</u>.

You can also get a business card size to full page advertising in the conference program. Options vary from \$30 (business card size ad) to \$300 (full page ad)!

If your company or business sponsors YOUR TOASTMASTERS CLUB, ask them to consider sponsoring the conference or placing an ad for your club or business! Not only does conference sponsorship improve your brand visibility, it also shows your commitment to communication and leadership development and your support for our non-profit organization. Your contribution is tax deductible.

More information at <u>http://d101tm.org/conference-sponsorship</u>. For Sponsorships and Ads, contact Mythili Prabhu at <u>dd@d101tm.org</u>.











VOTING PROCEDURES & PROXY INSTRUCTIONS

At the upcoming District Conference, District Council members will vote on District Business.

District Council members include:

- Each Toastmasters club in District 101 in good standing at the time of the District Council meeting:
 - ✓ Presidents
 - ✓ Vice Presidents of Education
- 1. Each club President and Vice President of Education in attendance is entitled to one vote.
- 2. If either or both officers cannot attend, they may designate, in writing, an active member of their club to act as a proxy.
- 3. If one of these officers is not in attendance and has not designated another club member as a proxy, the officer or proxy in attendance shall be deemed to hold the proxy of the other and may, therefore, cast two votes for the club.
- No member may cast more than two club votes, even if he or she is a member of two or more clubs.
- 5. The proxy holder must present the proxy assignment to the Credentials desk in paper form (i.e. print out an e-mail) or on their electronic device and it must include the signed or typed name of the club officer making the assignment.

- Current District 101 Executive Committee members:
 - District Director
 - ✓ Program Quality Director
 - Club Growth Director
 - ✓ Public Relations Manager
 - Immediate Past District Director
 - Division Directors
 - ✓ Area Directors
 - District Administration Manager
 - District Finance Manager
- 1. Each District officer is entitled to one vote, which must be cast in person.
- 2. Proxies are not accepted for District Officers.
- 3. A District Officer may also hold up to two club votes (as described in the left column), therefore a District Officer may cast a total of three votes.



Check in by <u>2:00 PM on May 20th, 2017</u> at the Credentials Desk Address: 2151 Laurel wood Rd, Santa Clara, CA 95054

All club Presidents, Vice Presidents of Education, proxy-holders, and District Officers:

Check in at the Credentials Desk and sign for your ballots by 2:00 PM, at least 30 minutes before the Business Meeting starts.

All Toastmasters who are planning to attend the Conference:

If neither your club President nor Vice President of Education is attending, ask them to complete the proxy form for you or another club member who will be attending.

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Club Name: _____ Club Number: _____

_____ to vote as my proxy

Spring Conference, 2017 District Council Meeting Proxy

I hereby appoint ____

during the District Council Meeting.

Signed:

Officer: Club President [] VP Education [] (check one)

CLUB GROWTH HIGHLIGHTS

Karthik Kalpat, Club Growth Director

Clubs in District 101 have been doing a wonderful job so far in strengthening their clubs by continuing their focus on adding and retaining members. It has been wonderful to see the participation of clubs in various district initiatives with respect to membership growth.

March Madness and Open House Challenge

Congratulations to the 54 clubs that earned \$50 in District Credit as part of <u>March Madness</u> and 40 clubs that won the <u>Open House Challenge</u>. By adding new members and renewing the membership early, these clubs have ensured continued strength and high energy in the clubs.





New Clubs

A warm welcome to San Jose PwC Toastmasters, nuToasters, Look Who's Talking, Mandarin-English Toastmasters Mountain View and Leadership 101, An Advanced Toastmasters Club into the District 101 Toastmasters family! With this, we have 10 new clubs in District 101.

Thanks to **Demo Team** members Aditi Vijaykumar, Arjun Ajjampur, Arvind Raghavan, December Martin, David Benjamin, Francoise Muller, Lakshmi Jagannathan, Lydia Lee, Mehrnaz Mehr, Mythili Prabhu, Nandinikutty Syamaladevi, Parineeta Kuntamukkala, Parthiv Doshi, Ravi Ganesan, Sandro Brenciaglia, Sriraj Vaidhyanthan, Sung Lee and Yoon Cho for setting great examples for these new clubs.

Thanks also to **Club Coaches** Martin M. Barrera, Nirave Devendra Kadakia, Christine Asher L. Mamuad, Hedi Moalla, Vivian Nguyen, Ronald Y. Pong, Jeff Sedayao, Afifa I Tawil, and Aditi Vijaykumar, as well as **Club Mentors** Arjun Ajjampur, Gary C. Akerson, Nitin Asokan, Yoon K. Cho, Rich Fong, Anna Garcia, Lillian Y. Hull, Brad M Jacobs, Sung Lee, Megan Leney, John Martos, Bina Mehta, Francoise Muller, Lorraine Wong Myers, Kelley Nielsen, Daniel Rachlin, Arvind Raghavan, Kathleen A. Saggese, Arpita Sati, Afifa Tawil, and Sriraj Vaidyanathan for supporting existing clubs and ensuring new clubs "hit the ground running."

New Club Growth Incentives

We are happy to offer two new incentives for our clubs - Five for 5 and Spring Forward!

*Five for 5** - Add 5 or more new/reinstated members to your Club between April 1 and May 15 and get five free entries to the Breakfast with Kelly session during our Spring Conference (a \$200 value).

* Visit our **District Programs page** for complete details

Spring Forward - Add new/reinstated members to your Club between April 1 and May 31 to earn TI gift certificates:

\$5 for every member addedAdditional \$25 for adding 5 or more membersBONUS: Club(s) adding most members in each Division earn \$50





PROGRAM QUALITY HIGHLIGHTS

Dave Spence, Program Quality Director

To date, a total of 464 awards have been filed. Of these, there are 187 CCs, 112 CLs and 165 advanced awards. A Quality Program ensures that we provide value for all, whether we're seasoned Toastmasters or brand new members. Toastmasters is a "learn by doing" organization and this year, as with every year, there have been opportunities for all of us to improve our communication and leadership skills by taking on new roles and projects. Whether you're ready to give your next speech, serve your club by leading a membership campaign, or participate in planning the <u>District Conference</u>, there are opportunities to practice communication and leadership everywhere. So I encourage all of us to *challenge ourselves* in the months that remain by trying something new, and in so doing, take the next step on our personal journey to <u>discover our stories</u> together in District 101.

Club Officer Training and TLI

Clubs that have their officers trained show their commitment to providing a quality experience for their members. District 101's 2nd Club Officer Training season saw 10 Club Officer Training events throughout the District, including one packed Toastmasters Leadership Institute that offered educational sessions focused on communication and leadership topics, in addition to club officer training. We also had a 7-in-1 Training where all 7 club officers trained as a group and learned how to work together as a team to provide a quality club experience for all of us. Over 700 club officers were trained this season, representing over 71% of the officers in our District! We also recognize all the trainers and leaders throughout our District who dedicated themselves to making this training season so successful. Thanks to Brad Jacobs, TLI Chair, and his team, for making the TLI a success, and to all the trainers and leaders throughout out District who dedicated themselves to making this training season so successful.

Lucky 7

Many clubs recognize the benefits of club officer training and ensure that all 7 of their officers attend training. These Lucky 7 clubs are *challenging themselves* to provide the best value for their members by equipping their officers with the tools and resources needed to be successful. We recognize the commitment they are making by awarding them the Lucky 7 designation up to \$100 in District Credit. This season, <u>51 clubs</u> became Lucky 7. Congratulations to each of them for the dedication their officer teams have shown to providing the best club experience for all their members and guests.



President's Clubs

GREAT

The Distinguished Club Program is a measure of the quality of a Toastmasters club. Those clubs that achieve success early demonstrate a strong commitment to providing the best opportunities for their members to grow. We want to especially recognize these <u>President's Clubs</u>-clubs that achieved President's Distinguished status by April 15th. This year, 15 clubs are <u>President's Clubs</u> and have earned \$100 in District Credit.



GREAT Events

This year, we are providing additional educational opportunities for all our members through our free GREAT Events Program. So far, we have held 5 GREAT Events this year: 2 *Train the Trainer* events, *Start a New Club, Powerful Insights: Presence for Leadership*, and *7 Tips for Cold Calling Success*. Thanks to Parineeta Kuntamukkala, our GREAT Events Director, and her team for organizing these events. We will continue to offer these events throughout the year so visit the <u>GREAT Events Page</u> on <u>d101tm.org</u> for more details.

MESSAGE FROM MYTHILI Mythili Prabhu, District Director



We started this year as a brand new District, with much to discover and an intention to grow together. Many of our members and Clubs Challenged themselves to outperform and be their personal best.

We measure our personal growth on a relative scale. Each meeting we attend and every role we take up helps us better ourselves. A Club is no different! Earlier this year, we introduced a new District Program - <u>Take a LEAP</u>. This program recognizes all Clubs that take a leap and do better this year. We are happy to share that 7 Clubs have already taken the leap to earn a higher Distinguished Status this year. This list, ranging from clubs that are new to clubs that have completely turned things around, is truly inspiring. Congratulations to these Clubs! With more than two months left in this year, I am confident that more clubs will take a leap and join this list.

The theme for our Spring Conference is **Discover Your Story**. Join us on May 20-21, at the Biltmore Hotel in Santa Clara. It's your opportunity to meet several Toastmasters from our District, a melting pot of cultures, languages and professions. This conference is a culmination of the efforts of several District 101 Toastmasters. The conference team has been working hard to make this an experience for us to remember. Here are a few great reasons to attend the Spring Conference:

- Watch <u>Kelly Swanson</u>, an award-winning Storyteller and a featured Speaker at the Toastmasters International Convention, present her keynote **You, Your Story. Make an Impact**. She will also present an educational session and an evening reception. **Breakfast with Kelly**, is special Sunday morning workshop on story telling and your chance to get up close and personal with her. <u>Reserve your spot today</u>!
- Learn from one of the several educational sessions, including updates on the new Toastmasters Educational Program, <u>Pathways Learning Experience</u>.
- Support your division winners as they battle it out for the coveted district championship for the international speech and table topics contests. The winner of the International Speech Contest will represent District 101 at the <u>TI Convention</u> in August, at Vancouver, BC.
- Celebrate the achievements of members and Clubs during the Hall of Fame!
- Participate in the District business meeting and vote on important District business, including alignment for the new year and our incoming District leaders.
- Network with fellow Toastmasters from Mountain View to Monterey.

Discover your Story at the Spring Conference!

Mythili

Mythili Prabhu, DTM District 101 Director 213-400-4053



DISTRICT REALIGNMENT District 101 Proposal for 2017-2018

Realignment Chair

Bina Mehta, DTM, PDG **Realignment Team** Dave Spence, DTM, David Singer, DTM, and Sriraj Vaidyanathan, ACB, ALB

Every year, Districts are required by Toastmasters International to review the distribution of its clubs within areas and divisions. Currently our District has over 150 clubs distributed among 30 areas with four-to-six clubs per area and 6 divisions with 5 areas per division.

Each year, we charter a number of new clubs, some clubs stop meeting and suspend, and some clubs move to new locations within the District. We review the location and the strength of our clubs and with this information, area and division boundaries may change as clubs are moved to balance and strengthen each area and division. This process is known as alignment.

The Alignment team used the following criteria to determine the alignment for 2017-18:

- workload for Area Directors
- geographical locations of clubs
- meeting times of clubs
- a balance of aspiring and strong clubs within areas (an aspiring club is one working on building membership, educational and leadership growth and is below 20 members)

Proposals were generated and voted on by the District Executive Committee on March 18th, 2017. The outcome of that vote is presented here and will be offered for vote at the District Council meeting on May 20th during the Business Meeting at the Spring Conference.

It is important that your club's President, Vice President of Education or a proxy holder (see proxy article in this newsletter) be present at this meeting to vote on the final alignment plan for the District for the new Toastmasters year starting July 1, 2017. It is very important that your club is represented at the Business Meeting by one of the two above-mentioned officers or by the proxy holder from your club in order for the District to have a quorum at the Business Meeting. Either one of your officers or your proxy holder can cast both of your club's votes.

Please review the **proposed alignment** for the 2017-2018 year prior to the Business Meeting and discuss it with your Area or Division Director. A proposed map of District 101 alignment may be viewed <u>here</u>.

Bear in mind that this is a snapshot of our District as of March 18th, 2017, and that some additional changes may be proposed as a result of the growth or loss of clubs between now and the May 20th Business Meeting.

CANDIDATE STATEMENTS



Dave Spence, DTM

Candidate for District Director

Value is the most important benefit we can offer our members, and it's our members that make Toastmasters so valuable. It's unique among communication and leadership development organizations because we're all members, working together to help each other grow and become more self-confident.

My vision is for District 101 to be a community where we all find growing value in being Toastmasters. Where each club is unique, and where each club provides a quality member experience. Where each member is valued and finds value as we each pursue our goals. And where we all have opportunities to grow, resources to be effective, and rewards and recognition as we succeed.

We all joined Toastmasters for different reasons, but as we journey together as a community of learners, encouraging others to dream, we discover that we've flourished ourselves. This is the value of Toastmasters, and why each of us is so valuable.



Pavan Datla, CL

Candidate for Program Quality Director

Two things come to mind when I think of my experience with Toastmasters and District 101 – Opportunities and the Exposure to learn & grow. Opportunities pushed me beyond my comfort zone and allowed me to benefit both personally and professionally, by gaining substantial Exposure on both the communication and leadership fronts.

Having served the District in the capacity of a Division Director, Area Governor, District Conference Chair and multiple Club Officer positions, etc., I strongly believe I have the experience and a holistic perspective that is required for the position of the Program Quality Director. As always, I hope to share my knowledge and experiences with each of you and contribute to one another's growth story, eventually leading to the overall development of the District.

My vision for this year is to adhere to a high program quality standard and to create ample Opportunities and the required Exposure to enhance the overall experience of our members.

Together, we can lay the foundation and lead the way for a stronger District 101.



Francoise Muller, ACG, ALB

Candidate for Program Quality Director

The reasons I joined Toastmasters were to become more efficient preparing my talks and more comfortable with hallway discussions. I was not seeking the leadership skills for which I was "accidentally" trained. However, with a club of 9 members, you do get involved with leadership and practice those skills.

Helping my club in its rebuilding efforts led me to engage with our Area and Division Governors. Thanks to them, I have since learned that saying "Yes" when asked to serve has been the best way for me to learn and help members grow.

"Yes". This short word can open so many doors, yet can be so difficult to pronounce. By saying "Yes" to a new leadership opportunity, I know that becoming Program Quality Director would be a new challenge, one where I will do my best to serve all the members of District 101.



Tetyana Margolina, ACS, CL

Candidate for Divison A Director

I consider my service in leadership positions as a way of giving back to Toastmasters for everything they have done for me: for all the support and mentorship I have been getting since I joined Naval Postgraduate Toastmasters in 2012.

Currently, I am also a member of CSUMB Oratory Otters and MIIS Toastmasters. Since 2013 I have taken on roles of Club VPM, VPE and President. During this Toastmasters year I have had a unique opportunity to visit different clubs as the Area A1 Director, meet diverse, special and wonderful people, and work with them while organizing club officer trainings and area contests.

If elected, I plan to continue providing whatever assistance local clubs may need, helping fellow toastmasters achieve their communication and leadership goals, and bringing us, Division A Toastmasters, closer to each other.



Sophia Liu, ACS

Candidate for Division B Director

I came from a place where self-expression was not taught at school. "Fear" was used to drive and discipline kids at home, and leadership was demonstrated by authority and entitlement everywhere.

I first came to Toastmasters to improve my English. The more I am involved with Toastmasters, the more I am surprised how much it has changed me. It has taught me to tell many of my stories in ways I never dreamed of before. It taught me how to think about in every situation in a positive way. It also taught me to realize how much as an individual I am able to influence other people and my community to make a difference.

As your Division B Director for 2017-2018, my vision is to help individual members actualize their dreams to become better storytellers, better influencers and better versions of themselves. In order to achieve that, I will work closely with the Area Directors to ensure that each club and every member is equipped with effective resources, opportunities and encouragement. It would be my honor and privilege to support you in your transforming Toastmasters career.



Adam Foldes, CC, ALB

Candidate for Division C Director

When I joined my first Toastmasters club, I did not know exactly what I could get out of the experience. Then, with each speech I gave, each meeting role I took, each club executive position I filled, each club officer training I attended, and each contest I volunteered at, my Toastmasters horizon got expanded a little further, culminating in my current District leadership role as Area C1 Director.

In my Area, I have had the pleasure of working together with countless driven and enthusiastic Toastmasters, and helping them and their clubs grow and achieve excellence. As your Division C Director, I would like to continue on the same path, and encourage my team of Area Directors to connect with their clubs, and assist them however they can – and, in the meantime, also contribute to the growth of our young District.



PATHWAYS LEARNING EXPERIENCE

The Pathways Learning Experience is rolling out to District 101 soon! Get a glimpse of what this new Toastmasters Educational Program is about. <u>Click here</u> to learn more details, and contact <u>Bina Mehta</u> if you are interested in helping to launch this program as a Pathways Guide. Please submit any inquiries <u>here</u>.

5 Learning Disciplines in 10 Learning Paths*

- Interpersonal Communication + Management
- Public Speaking + Management
- Public Speaking + Strategic Leadership
- Public Speaking + Interpersonal Communication
- Interpersonal Communication + Strategic Leadership

Each of the 10 learning paths has 5 levels of learning. Some of the projects in each learning path are required, and others are elective.

LEVEL 1: Mastering Fundamentals LEVEL 2: Learning Your Style LEVEL 3: Increasing Knowledge LEVEL 4: Building Skills LEVEL 5: Demonstrating Expertise

Member Experience will remain at the center of our learning system.

Reach Your Potential The Member Experience is still the center of our learning system. The Pathways Learning Experience is a journey with paths, possibilities and personal potential.

Getting Started:

IEMBER

Each member will complete a needs assessment to assist in choosing what path best meets the desired goals for their own personal learning experience.

Base Camp: Your online Home Base for the program. At Base Camp you will find:

- Projects, Resources, Transcripts, Tips, Tools and Your Assessment.
- This site is also where the club Base Camp Managers (Club President, Vice President Education and Club Secetary) will track and approve each member's progress.



- Motivational Strategies
- Presentation Mastery
- Leadership Development
- Innovative Planning
- Visionary Communication

- Strategic Relationships
- Dynamic Leadership
- Persuasive Influence
- Effective Coaching
- Team Collaboration



TOASTMASTER



PATHWAYS LEARNING EXPERIENCE

DCP						
PATHWAYS EDUCATION GOALS						
1. Four Level 1's						
2. Two Level 2's						
3. Two more Level 2's						
4. Two Level 3's						
5. One Level 4						
6. One Level 5						

Transition DCP								
EDUCATION (SELECT 6	OF 12 GOALS)							
Two CC awards	Four Level 1's							
Two more CC's	Two Level 2's							
One ACB, ACS or ACG award	Two more Level 2's							
One more ACB, ACS or ACG	Two Level 3's							
One CL, ALB, ALS or DTM award	One Level 4							
One more CL, ALB, ALS or DTM	One Level 5							

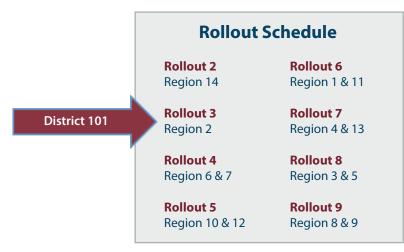
New Path to DTM

- Completion of two learning paths
- Serve as a club officer for 12 months (current requirement is six months
- Serve as Club Mentor or Coach
- Serve as Club Sponsor or conduct
 Speechcraft or Youth Leadership Program
- Serve as a district officer for one year
- Complete the capstone DTM project

Pathways Training

- E-learning -based
- Cascading
 - District leaders
 - Pathway Guides
 - Club leaders
 - Members
- Timely
- 60 days in advance of region rollout
- Locally Supported

Rollout Strategy: Program Pilot (starts January 2017) followed by phased rollout



<u>Current Recognition Credit</u>: Members joining a club after the program is rolled out to District 101 will start on the new program (They cannot pick CC, CL manuals). Existing members will have at least **<u>24 months</u>** after full rollout to complete their credentials.

DISTINGUISHED TOASTMASTERS

Congratulations to the following members who have recently achieved their Distinguished Toastmaster Award. DTM is the highest level award that a Toastmaster can achieve and signifies the completion of both the communication and leadership tracks.

Lillian Hull, Macintalkers Club





DISTRICT 101 LINKS



DISTRICT 101 EXECUTIVE COMMITTEE

District Director: <u>Mythili Prabhu</u>, DTM Program Quality Director: <u>Dave Spence</u>, DTM Club Growth Director: <u>Karthik Kalpat</u>, DTM Public Relations Manager: <u>Faye Yang</u>, DTM Finance Manager: <u>Evelyn Belen</u>, ACB, CL Administration Manager: <u>Ravi Ganesan</u>, DTM Logistics Manager: <u>Zonker Harris</u>, DTM Parliamentarian: <u>Sandro Brenciaglia</u>, CC, ALB Immediate Past District Director: <u>Katherine Pratt</u>, DTM