



District #: 101
 Budget Currency: USD
 Fiscal Year 2019-2020

	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total
Membership revenue	696	3,503	21,781	4,418	1,979	684	1,196	3,396	23,164	3,911	1,793	1,807	68,328
Conference revenue	-	-	-	-	-	-	-	-	-	-	18,500	-	18,500
Fundraising revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
TLI revenue	4,850	-	-	2,380	-	-	-	2,590	-	-	-	-	9,820
District store revenue	-	-	-	350	-	-	-	450	-	-	600	-	1,400
Speech contest revenue	-	-	-	-	-	-	-	-	3,045	2,400	-	-	5,445
Other revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Total revenue	5,546	3,503	21,781	7,148	1,979	684	1,196	6,436	26,209	6,311	20,893	1,807	103,493
Conference expense	-	-	-	-	-	-	-	-	-	-	24,240	-	24,240
Fundraising expense	-	-	-	-	-	-	-	-	-	-	-	-	-
TLI expense	7,665	-	-	2,850	-	-	-	2,400	-	-	-	-	12,915
District store expense	-	-	-	50	-	-	-	50	-	-	50	-	150
Marketing expense	850	350	6,375	2,953	1,550	650	350	3,283	9,250	4,850	9,993	9,050	49,504
Communications & public relations exper	871	-	281	995	299	-	500	-	-	-	299	-	3,245
Education & training expense	5,974	3,172	750	3,130	350	100	600	5,745	900	3,130	3,000	400	27,251
Speech contest expense	-	-	-	-	-	-	-	-	3,000	2,850	-	-	5,850
Administration expense	200	104	195	100	50	50	3,512	50	40	20	400	245	4,966
Travel expense	-	6,285	230	-	-	22	3,287	275	-	39	810	-	10,948
Other expense	285	285	285	285	285	285	285	285	285	285	285	285	3,416
	15,844	10,195	8,116	10,363	2,534	1,107	8,534	12,088	13,475	11,174	39,077	9,980	142,485
District net income/(loss)	(10,298)	(6,692)	13,665	(3,215)	(555)	(423)	(7,338)	(5,652)	12,734	(4,863)	(18,184)	(8,173)	(38,992)

We, the undersigned, certify that this budget and narrative cover estimated receipts and expenditures for the district year. This budget directs the financial resources entrusted to the district toward achieving the district mission and will be presented to the district council for approval at its next meeting.

District Director _____ Date _____

Program Quality Director _____ Date _____

Club Growth Director _____ Date _____

Finance Manager _____ Date _____

	Total	Budget	% Policy Max
Conference expense	24,240		
Fundraising expense	-		
District store expense	150		
Marketing expense	49,504		
	73,894	51.9%	Unlimited
TLI expense	12,915		
Education & training expense	27,251		
	40,166	28.2%	30.0%
Communications & public relations expense	3,245	2.3%	25.0%
Speech contest expense	5,850	4.1%	10.0%
Administration expense	4,966	3.5%	20.0%
Travel expense	10,948	7.7%	30.0%
Other expense	3,416	2.4%	10.0%
	28,425		
Total Expenses	142,485	100.0%	

Total Stockholders Equity per Balance Sheet as of June 30, 2019 **58,649.92**

Retention amount needed on June 30, 2020* **17082**

Remaining funds at Year-end (estimated)** **2,576.28**

*This amount is provided by World Headquarters in an email.

**The goal is to budget the Remaining funds at Year-end to be as close to zero as possible without creating a loss. This amount should not be negative.