



District #: 101
 Budget Currency: USD
 Fiscal Year 2018-2019

| | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Total |
|-----------------------------------------|---------------|--------------|---------------|---------------|--------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|----------------|
| Membership revenue | 692 | 2,835 | 23,289 | 4,547 | 1,907 | 647 | 1,096 | 2,646 | 24,722 | 3,619 | 1,818 | 2,147 | 69,965 |
| Conference revenue | - | - | - | - | - | - | - | - | - | - | 15,600 | - | 15,600 |
| Fundraising revenue | - | - | - | - | - | - | - | - | - | - | - | - | - |
| TLI revenue | 6,528 | - | - | 2,380 | - | - | 2,040 | - | - | - | - | - | 10,948 |
| District store revenue | - | - | - | 20 | - | - | - | - | - | - | 80 | - | 100 |
| Speech contest revenue | - | - | - | - | - | - | - | - | 3,136 | 2,400 | - | - | 5,536 |
| Other revenue | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total revenue | 7,220 | 2,835 | 23,289 | 6,947 | 1,907 | 647 | 3,136 | 2,646 | 27,858 | 6,019 | 17,498 | 2,147 | 102,149 |
| Conference expense | - | - | - | - | - | - | - | - | - | - | 30,924 | - | 30,924 |
| Fundraising expense | - | - | - | - | - | - | - | - | - | - | - | - | - |
| TLI expense | 7,929 | - | - | 3,863 | - | - | 3,040 | - | - | - | - | - | 14,832 |
| District store expense | - | - | - | - | - | - | - | - | - | - | 30 | - | 30 |
| Marketing expense | - | - | 6,130 | 4,160 | 930 | 1,330 | 3,080 | 2,610 | 6,960 | 1,660 | 2,930 | 3,760 | 33,550 |
| Communications & public relations expen | 840 | 105 | 505 | 105 | 105 | 105 | 605 | 105 | 105 | 105 | 105 | 105 | 2,895 |
| Education & training expense | 4,580 | 270 | 3,600 | 2,140 | - | 450 | 2,620 | 2,240 | 1,960 | 2,140 | 100 | 450 | 20,550 |
| Speech contest expense | - | - | - | - | - | - | - | - | 3,124 | 2,384 | - | - | 5,508 |
| Administration expense | 440 | 30 | 1,095 | 100 | 50 | 140 | 3,216 | 100 | 50 | 40 | 4,240 | 370 | 9,871 |
| Travel expense | 272 | 7,026 | 36 | 126 | 90 | 126 | 3,236 | 219 | 126 | 193 | 90 | 126 | 11,665 |
| Other expense | 292 | 292 | 292 | 292 | 292 | 292 | 292 | 292 | 292 | 292 | 292 | 292 | 3,498 |
| | 14,352 | 7,722 | 11,657 | 10,786 | 1,467 | 2,442 | 16,089 | 5,565 | 12,616 | 6,813 | 38,711 | 5,102 | 133,324 |
| District net income/(loss) | (7,132) | (4,887) | 11,632 | (3,839) | 440 | (1,795) | (12,953) | (2,919) | 15,242 | (794) | (21,213) | (2,955) | (31,175) |

We, the undersigned, certify that this budget and narrative cover estimated receipts and expenditures for the district year. This budget directs the financial resources entrusted to the district toward achieving the district mission and will be presented to the district council for approval at its next meeting.

| | |
|--------------------------|------|
| | |
| District Director | Date |
| | |
| Program Quality Director | Date |
| | |
| Club Growth Director | Date |
| | |
| Finance Manager | Date |

| | Total | Budget | % Policy Max |
|-------------------------------------------|----------------|---------------|------------------|
| Conference expense | 30,924 | | |
| Fundraising expense | - | | |
| District store expense | 30 | | |
| Marketing expense | 33,550 | | |
| | 64,504 | 48.4% | Unlimited |
| TLI expense | 14,832 | | |
| Education & training expense | 20,550 | | |
| | 35,382 | 26.5% | 30.0% |
| Communications & public relations expense | 2,895 | 2.2% | 25.0% |
| Speech contest expense | 5,508 | 4.1% | 10.0% |
| Administration expense | 9,871 | 7.4% | 20.0% |
| Travel expense | 11,665 | 8.7% | 30.0% |
| Other expense | 3,498 | 2.6% | 10.0% |
| | 33,437 | | |
| Total Expenses | 133,324 | 100.0% | |

| | |
|---------------------------------------------------------------|-----------|
| Cash & Cash Equivalents per Balance Sheet as of June 30, 2018 | 48,717.61 |
| Retention amount needed on June 30, 2019* | 17491 |
| Remaining funds at Year-end (estimated)** | 51.79 |

*This amount is provided by World Headquarters in an email.

**The goal is to budget the Remaining funds at Year-end to be as close to zero as possible without creating a loss. This amount should not be negative.